

Appendix A: SINP Entrepreneur Category Expression of Interest System Points Grid

Human Capital				
Factor	Description (see detailed definitions)	Points	Score	Documentation Required
Age	20 or less 21-29 30-39 40-54 55+	0 10 15 10 0	/15	<ul style="list-style-type: none"> • Birth Certificate • Passport • National Identity Card
Exploratory Visit	Has conducted an exploratory visit to SK for at least five (5) working days with evidence of contact with relevant business contacts	15	/15 Must have minimum of 15 points for business succession, farming, purchase of an existing business and rural business opportunity.	<ul style="list-style-type: none"> • Passport/Visa • Exploratory Visit Report
Official Language Ability	No language test CLB Level 4 CLB 5 CLB 6+	0 5 10 15	/15	<ul style="list-style-type: none"> • International English Language Testing System (IELTS) General Training test results • Canadian English Language Proficiency Index Program (CELPIP-General) test results • Test d'évaluation de français <p>A language test is not mandatory; however points for language will not be awarded without submission of eligible language test results.</p>
Qualifications / Education	Has a trade or occupational certification that required at least one (1) year full time post secondary training or apprenticeship equivalent Has completed a Bachelor Degree or Post-	10 15	/15	<ul style="list-style-type: none"> • Certificate of apprenticeship including program details, dates and times • Education certificates, degrees or

	Graduate Degree/Designation in a Business, Agriculture, or Science/Technology field			diplomas with official transcripts
Net Business and Personal Assets	<input type="checkbox"/> \$500,000 - \$549,999 CAD <input type="checkbox"/> \$550,000 - \$749,999 CAD <input type="checkbox"/> \$750,000 - \$999,999 CAD <input type="checkbox"/> \$1,000,000+ CAD	0 5 10 15	/15	Third Party financial verification report
Business Experience				
Entrepreneurial or Farming Experience	4 to 7 years entrepreneurial/farm experience 8 or more years entrepreneurial/farm experience 4 to 7 years entrepreneurial/farm experience with 50%+ ownership in business 8 or more years entrepreneurial/farm experience with 50%+ ownership in business	10 15 15 20	/20	<ul style="list-style-type: none"> • Resume • Organizational Charts • Business Registration/License • Tax registration • Third Party financial verification
Business Revenue	<input type="checkbox"/> \$50,000 - \$99,999 CAD <input type="checkbox"/> \$100,000 - \$249,999 CAD <input type="checkbox"/> \$250,000 - \$499,999 CAD <input type="checkbox"/> \$500,000 CAD+	5 10 15 20	/20	<ul style="list-style-type: none"> • Third Party financial verification report
Innovation	Previous verifiable experience in; <ul style="list-style-type: none"> ➤ Export Trade ➤ Registered patents ➤ Gazelle business 	10 10 10	/10	<ul style="list-style-type: none"> ➤ Third Party financial verification report ➤ Proof of Patent ➤ Organizational charts <p>May claim a maximum of 10 points for this factor</p>
Business Establishment Plan				
Investment Amount	Total equity investment to establish or to purchase and expand an eligible business in SK: <ul style="list-style-type: none"> ➤ \$200,000 - \$349,999 CAD ➤ \$350,000 - \$499,999 CAD ➤ \$500,000 - \$749,999 CAD ➤ \$750,000 - \$999,999CAD ➤ \$1,000,000+ CAD 	0 5 10 15 20	/20	<ul style="list-style-type: none"> • Business Establishment Plan • Conditional Purchase/Sales Agreement • Invoices • License and/or Registration • Third Party financial verification report

Investment in Key Economic Sectors	Proposed Business Activity ➤ Science and technology ➤ Manufacturing ➤ Export ➤ Rural business succession ➤ Rural business development	15 15 15 15 15	/15	<ul style="list-style-type: none"> • Business Establishment Plan • Conditional Purchase/Sales Agreement • Exploratory visit report • Resume • Education credentials <p>May claim a maximum of 15 points for this factor</p>
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